

Allen Insurance Group

In 1932, our founder, S. Burton Allen, opened the doors of Allen Insurance Group with a solid foundation of honesty and hard work. At that time, the business was principally a Travelers Insurance Co. agency selling life insurance products to Hercules, Inc. employees. From this point our reputation and our commitment to the needs of clients began to blossom.

In 1967, Brad Allen joined his father and concentrated in expanding the Property/Casualty side of the business. When Burt retired and Brad acquired the agency, he continued the growth and commitment to serving the agency's clients needs by acquiring additional products and insurance carriers to meet the demands of our clients and the industry. The agency has continued to grow through innovation and anticipation of changes in the insurance industry - always maintaining at the forefront that what is best for the client is best for the agency. Over the years, the following insurance agencies have joined the fold of Allen Insurance Group and our commitment to service:

*1975 H. Garrett Hanby Agency
1979 A. Norman Short Agency
1980 Formed Smith & Allen Insurance Inc.
1982 Donald Smith & Co
1983 Delaware Mutual Underwriters Inc.
1983 Paul Ziedler Agency
1984 Mortgage Service Corporation
1985 Sabatino Insurance Agency
1988 J.T. Smith Insurance
1994 Ralston Insurance Agency*

In 1996, John Allen joined the agency and continues to carry on the commitment to hard work and honest, efficient service to meet the best interests of our clients. John brings a new level of invigoration and energy to the agency to ensure our doors will be open for many more years to come.

The agency is managed by a team consisting of Brad Allen, whose personal style and integrity sets the standard for the organization, John Allen - Sales and Marketing - whose knowledge of the industry and sincere concern to clients' insurance needs has grown the agency tremendously and Barbara O'Neal who heads up the operations making us one of the most efficient and productive independent insurance agencies in the area.

Our experienced and stable staff are licensed agents who are technically trained and continue to attend educational seminars to remain at the top of their professions. Service is a top priority here at Allen Insurance Group, where using innovation and hard work provides the best insurance and financial services for the client.

Allen Insurance Group is a unique agency in that it can provide all lines of insurance to its clients from various departments such as: Home, Auto, Umbrella Liability, Boat, and Mobile Homes for personal insurance needs; General Liability, Workers Compensation, Business Auto, Property, Umbrella Liability and Equipment coverage for business owners; Life, Personal Disability, Buy-Sells, Retirement, and Long Term Care for life related insurance needs for personal or business; and Group Benefits such as Medical, Group Life, Group Short Term Disability, Group Long Term Disability, Group Dental, Section 125 Plans, Retirement Plans (401K, SEP, TSA, Defined Benefits & Deferred Contribution Pension Plans, etc.).

Allen Insurance Group and our experienced staff of professionals can tailor a flexible and competitive insurance program suited to the changing needs of our clients. We are constantly striving to provide the most conscientious, efficient and friendly service in the industry.